



#### POPCORN SAFETY TIPS

- When selling popcorn in your neighborhood always have an adult or buddy with you.
- Never enter a stranger's house without an adult.
- Keep checks and cash in a separate envelope with your name on it.
- Always walk on the sidewalk whenever possible.
- Never sell at night.
- Always be courteous.

#### POPCORN SALES TIPS

Ten ways to make a popcorn sale.

1. Ask your parent(s) to be the first to buy popcorn.
2. Ask your relatives to buy popcorn. (Grandparents, Aunts, Uncles, Brothers, Sisters...)
3. Ask your neighbors to buy popcorn.
4. Ask the parents of your friends (not in Scouts) to buy popcorn.
5. Take a popcorn order form to your place of worship and ask people to buy popcorn during coffee/fellowship hour (get permission first).
6. Ask your parents if they can take a popcorn order form to work and ask their co-workers to buy popcorn. (They may need to get permission first.)
7. Ask your patrol or den to schedule a "Super Sale Day". This is a day when your fellow Scouts select a neighborhood and go door-to-door as a group to ask people to buy popcorn.
8. Ask a parent or fellow Scout to go door-to-door with you in your neighborhood to ask people to buy popcorn.
9. Ask your parents or relatives if they give out gifts during the holiday season. If yes, ask them to consider giving out popcorn (in a tin decorated for the holidays) as a holiday gift.
10. ALWAYS WEAR YOUR UNIFORM!

**Don't forget last year's customers. Make sure you kept your Order Form from last year and ask each of them to buy again.**

#### Customer Check List

- ☐ Parents
- ☐ Grandparents
- ☐ Neighbors
- ☐ Religious Friends
- ☐ Area businesses
- ☐ Teachers
- ☐ Coaches
- ☐ Relatives (Aunts, Uncles, Brothers, Sisters...)
- ☐ Parent's Work
- ☐ Doctor and Dentist
- ☐ Scout Leaders

